<u>Minutes of Pre-bid Meeting for Procurement of 109 Ambulances with</u> <u>associated services for the People's Republic of Bangladesh</u>

(NIT Ref No.: DPA-III/205/02/2020, dated: 01/01/2021)

The Pre-Bid Meeting was held between 15:00 hrs. to 16:30 hrs. on 07/01/2021 through video conferencing (Google Meet) in the presence of following officials of Ministry of External Affairs (MEA) and Strategic Alliance Management Services Pvt. Ltd. (SAMS):

- Mr. Ashish Kumar, Director (DPA-III), Ministry of External Affairs, Govt. of India
- Mr. Sanjay Rastogi, Director, Strategic Alliance Management Services Pvt. Ltd. (SAMS)
- Mr. Satya Verma, General Manager (Procurement Services), SAMS
- Ms. Savita Chandna, Procurement Associate, SAMS
- 2. The following representative of prospective bidders attended the pre-bid meeting:

SN	Name of Firm	Name of Representative
1	Tata Motors Limited, Mumbai	Mr. Jitendra Bahadur
		Mr. Rahul Bansal
2	Ashok Leyland Ltd., Chennai	Mr. Manu V
3	Force Motors Ltd., Pune	Mr. Sunil
4	SML ISUZU Limited, Chandigarh	Mr. Saurabh Sehgal
5	Aeon Medical Pvt. Ltd., Pithampur, M.P.	Mr. Bhupendra
6	Alliance Healthcare Engineering, Mumbai	Mr. Amol Karnik
7	Cosmos International Ltd., New Delhi	Mr. Sitansu Sekhar Sarangi
		M. Rohit Kumar
8	Asian Scientific Industries, Delhi	Dr. Ratik Kohli
9	Bafna Healthcare Ltd., Faridabad	Mr. Amit Kumar Yadav
10	Pinnacle Industries, Pune	Mr. Hirdesh Thakur

- 3. Proceeding of the pre-bid meeting are as follows:
 - After the round of introduction, the queries from the representative of prospective bidders related to scope and terms & conditions mentioned in the Tender Document were discussed.
 - The bidders, who were not able to submit their written requests for clarification up to 18:00 Hrs. on 06/01/2021, was requested to submit the same by close of the day on 07/01/2021.
 - The enclosed table (**Annexure-A**) summarizes the responses to all queries for clarifications, including Amendments (highlighted as bold text) as appropriate.

Ashish Kumar Director (DPA-III) Ministry of External Affairs

Responses / Amendments (Amendment No.1) with regard request for clarifications received from prospective bidders for Procurement of 109 Ambulances with associated services for the People's Republic of Bangladesh (NIT Ref No.: DPA-III/205/02/2020, dated: 01/01/2021)

S N	Para / Clause Reference in Tender Document / Page No.	Content of Para / Clause under Reference as per Tender Document	Queries / Suggestions / Request for Amendment	Response / Amendments (Amendment No.1)*
1	Section IV – Evaluation and Qualification; Para 1. Financial Evaluation (page 23)	The financial evaluation and ranking of bidders shall be based on the total sum of (1) the cost of Ambulances on "Carriage, Insurance, and Freight (CIF) consignee site basis", along with the comprehensive warranty for one year and; (2) cost of comprehensive maintenance services for next four years quoted by substantially responsive bidders and discounted on the weighted score as under: - Cost of Ambulances on CIF	Please confirm that a bidder with the values A, B, C, D & E at column no. 5 would have the net value of the bid for financial evaluation purpose as 0.8A+0.2(B+C+D+E)	The understanding is hereby confirmed.
	And	Basis along with comprehensive warranty services for one year: 80% - Cost of comprehensive maintenance services for the next four years: 20%		
	Section VI – Tender Forms; Form of Price Schedule – BoQ (to be filled online)	The bidder assessed as 'lowest evaluated responsive bidder' as above shall be considered for award of contract.		
	(page 44)	<section-header><section-header><text></text></section-header></section-header>		
2	Section IV – Evaluation and Qualification; Para 2. Qualification of	The bidder must have satisfactorily supplied Ambulances as under: (i) at least 88 Ambulances since last 5 (five) completed	Sometimes Ambulance manufactures execute the orders for Vehicle OEMS and vehicle OEMs supply to the Private Healthcare	No change.

	the Bidder; Sub-		financial years and up	Institutions / Govt.	
	para 2.d)		to the due date of	Healthcare Programmes -	
	para 2.u)			We request the Vehicle	
	(page 23)		opening of bids to	OEM or its Dealers to be	
	(page 20)		Private Healthcare	inserted in all performance	
			Institutions / Govt.	eligibility criteria	
			Healthcare		
		(11)	Programmes; OR	Suggestion- "The bidder	
		(ii)	at least 66	must have satisfactorily	
			Ambulances since last	supplied Ambulances as	
			4 (four) completed	under:	
			financial years and up	(i) at least 88 Ambulances	
			to the due date of	since last 5 (five)	
			opening of bids to	completed financial years	
			Private Healthcare	and up to the due date of	
			Institutions / Govt.	opening of bids to Private	
			Healthcare	Healthcare Institutions /	
			Programmes; OR	Govt. Healthcare	
		(iii)	at least 44	Programmes;/ Vehicle	
			Ambulances since last	OEM or its Dealers OR	
			3 (three) completed	(ii) at least 66 Ambulances	
			financial years and up	since last 4 (four)	
			to the due date of	completed financial years	
			opening of bids to	and up to the due date	
			Private Healthcare	of opening of bids to	
			Institutions / Govt.	Private Healthcare	
			Healthcare	Institutions / Govt.	
			Programmes; OR	Healthcare Programmes;/	
		(iv)	at least 55	Vehicle OEM or its	
			Ambulances since last	Dealers OR	
			7 (Seven) completed	(iii) at least 44	
			financial years and up	Ambulances since last 3	
			to the due date of	(three)	
			opening of bids to	completed financial years	
			Govt. Healthcare	and up to the due date	
			Programmes;	of opening of bids to	
				Private Healthcare Institutions / Govt.	
			ust be given in the	Healthcare Programmes; /	
			Performance Statement	Vehicle OEM or its	
			nat given in Section VI:	Dealers OR	
			of the Tender	(iv) at least 55	
			e bidder must submit	Ambulances since last 7	
			evidence in support of	(Seven)	
			e a copy of the contract,	completed financial years	
			er, invoice, and Client / ficates (at least two).	and up to the due date	
		enu-user certi	ווטמוכט (מו ובמטו ושט).	of opening of bids to Govt.	
				Healthcare	
				Programmes;/ Vehicle	
				OEM or its Dealers "	
3				Please clarify that Clause	It is to clarify that the sub-
				2. Qualification of the	para d) (iv) includes Govt.
				Bidder (ITB 30.1) d(iv)	Healthcare Programmes
				also contains Private	only and do not include
				Healthcare Institutions as	supply of Ambulances in
				being published in d (i) to	Private Healthcare Institutions.
				d(iii).	การแนนเบกร.

4		Please clarify that Clause 2. Qualification of the Bidder (ITB 30.1), the quantity of ambulances supplied for qualification should be to a single entity.	It is to clarify that the quantity of ambulances supplied for quantification may be to multiple entities.
		Also check that the consistency of quantity is correct for experience in last 7 years as the bidder should have supplied 88 ambulances in last 5 years or 66 ambulances in last 4 years or 44 ambulances in last 3 years but 55 ambulances in last 7 years.	The quantities mentioned in sub-para (i), (ii), (iii) and (iv) are as per bid document.
5		Agents participating as bidders with manufacturer authorization should have the necessary experience on their own or the experience of the manufacturer would be considered?	It is to clarify that in such a case, the Agent should have the necessary experience on their own. The experience of the manufacturer shall not be considered.
6		We request you to kindly amend the ITB Clause 30.1 as under:- The bidder or its authorized Original Equipment Manufacturer (OEM) must have satisfactorily supplied Ambulances as	No change.
		under : (i) at least 88 Ambulances since last 5 (five) completed financial years and up to the due date of opening of bids to Private Healthcare Institutions/ Govt. Healthcare Programmes; OR (ii) at least 66 Ambulances since last 4 (four)	
		since last 4 (four) completed financial years and up to the due date of opening of bids to Private Healthcare Institutions/ Govt. Healthcare Programmes; OR (iii) at least 44 Ambulances since last 3 (three) completed financial	

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			years and up to the due date of opening of bids to Private Healthcare Institutions/ Govt. Healthcare Programmes; OR (iv) at least 55 Ambulances since last 7 (seven) completed financial years and up to the due date of opening of bids to Govt. Healthcare Programmes;	
7	Section IV – Evaluation and Qualification; Para 2. Qualification of the Bidder; Sub- para 2.c) (page 23)	The bidder must have achieved an annual average turnover of at least 5 Cr. during the last 3 (three) completed financial years (i.e. 2017-18, 2018-19 and 2019-20). The bidder should submit audited balance sheet for the last three completed financial years as above	The estimated contract value is expected to be approximately 50 Cr the bidders financial performance are very important for successful execution of contract - in past for many contracts it was observed that many bidders bidded for tenders but then subsequently could not execute the contract for financial capabilities. the turn over limit must be equal to the estimated order value. Suggestion - The bidder must have achieved an annual average turnover of at least 50 (Fifty) Cr. during the last 3 (three) completed financial years (i.e. 2017-18, 2018-19 and 2019-20). The bidder should submit audited balance sheet for the last three completed financial years as above.	No change.
8	Section IV – Evaluation and Qualification; Para 2. Qualification of the Bidder; Sub- para 2.d) (page 23)	The bidder must have satisfactorily supplied Ambulances as under: (i) at least 88 Ambulances since last 5 (five) completed financial years and up to the due date of opening of bids to Private Healthcare Institutions / Govt. Healthcare Programmes; OR (ii) at least 66 Ambulances since last	Will proof of supplies of authorized sub-contractors (ambulance body builders) be considered as valid document for experience in case of OEMs.	It is to clarify that in case an OEM is submitting bids, the proof of supply by its authorized sub- contractors shall not be considered.

		4 (four) completed		
		financial years and up		
		to the due date of		
		opening of bids to		
		Private Healthcare		
		Institutions / Govt.		
		Healthcare		
		Programmes; OR		
		(iii) at least 44		
		Ambulances since last		
		3 (three) completed		
		financial years and up		
		to the due date of		
		opening of bids to		
		Private Healthcare		
		Institutions / Govt.		
		Healthcare		
		Programmes; OR		
		(iv) at least 55		
		Ambulances since last		
		7 (Seven) completed		
		financial years and up		
		to the due date of		
		opening of bids to		
		Govt. Healthcare		
		Programmes;		
		The details must be given in the		
		Proforma for Performance Statement		
		as per the format given in Section VI:		
		Tender Forms of the Tender		
		Document. The bidder must submit		
		documentary evidence in support of		
		their claim like a copy of the contract,		
		purchase order, invoice, and Client /		
		end-user certificates (at least two).		
9	Section IV –	The bidder shall have the	Mentioning the Number of	No change.
	Evaluation and	infrastructure of at least 16 workshops	Workshops is creating	
	Qualification;	or vehicle servicing facilities	some inclination of the	
	Para 2.	throughout Bangladesh to provide	tender towards a particular	
	Qualification of	seamless servicing of the vehicles for	vendor and restricting the	
	the Bidder; Sub-	the end-users of Ambulances for the	other Vendors to	
	para 2.e)	five years from the date of delivery of	participate and hence	
	F	Ambulances at the final destination.	affecting the very purpose	
	(page 24)	These workshops or vehicle servicing	of Open Tendering.	
		facilities shall meet the requirements	Hence, we request you to	
	And	given under item 8 of the Technical	kindly modify this	
		Specifications of BLS Ambulance	requirement as -:	
		under Section V of this Tender	The bidder shall have the	
		Document. The bidder should provide	infrastructure of adequate	
		address and contact details of its	workshops or vehicle	
	Section VI –		servicing facilities	
		workshops or service facilities in Bangladesh and an Undertaking as		
	Tender Forms;	Bangladesh and an Undertaking as	throughout Bangladesh to	
	Undertaking to	per format given in Section VI: Tender	provide seamless	
	provide Comprehensive	Forms of the Tender Document.	servicing of the vehicles	
	Comprehensive	1	for the end-users of	1

	Warranty	The details of the evicti	na	Ambulances for the five	1
	Warranty Services for one	The details of the existi infrastructure / service		Ambulances for the five years from the date of	
	year and	Bangladesh are as und		delivery of Ambulances at	
	Maintenance	Dangiadesh are as und		the final destination.	
	Services for next	Sr. Name of Owner Complete Contact	Name of Make / Type of Year Incharge vehicles Star	Those workshops or	
	four years to	No. of the Address of Details ServiceFacility (bidder or OEM of in Bangladesh Mobile /	of Service currently being Serv Facility repaired / Faci	ice	
	Ambulances in	Monocoque email) Ambulance /	maintained through the Service Facility	shall meet the	
	Bangladesh;	Chassis)		requirements given under	
	Sub-para 3.			item 8 of the Technical	
				Specifications of BLS	
	(page 43)			Ambulance under Section	
	(1-5)			V of this Tender	
				Document. The bidder	
				should provide address	
				and contact details of its	
				workshops or service	
				facilities in Bangladesh	
				and an Undertaking as per	
				format given in Section VI:	
				Tender Forms of the	
				Tender Document.	
				-For this an undertaking	
				may be submitted by the	
				Vendor accepting the	
				above mentioned	
				Condition.	
10				Kindly confirm that	It is to clarify that the
				authorized service	authorized service
				facilities owned by service	facilities owned by
				partners / authorized	service partners /
				dealers at Bangladesh	authorized dealers at
				would be considered and	Bangladesh would be
				the facilities need not be	considered. Such
				legally owned by the	facilities may not be
				bidder / manufacturer of	legally owned by the
				the base vehicle.	bidder / manufacturer of
					the base vehicle.
				Request inclusion of	
				"Authorized Service	The text in 2 nd Column
				Partner" to the type of	of the table given in the
				owners in the header line.	sr, no. 3 of the
					undertaking is being amended as under:
					Name of Owner of the
					Service Facility (bidder
					or OEM of Monocoque
					Ambulance / Chassis or
					Authorized Service Partner)
11				Servicing can be offered	It is to clarify that the
				through our dealers in	service support can be
				Bangladesh. Can we	offered through dealers of
				provide an undertaking	a manufacturer in
				from the dealer with their	Bangladesh or through
				capacity on after-sales	any other service provider
				support	in Bangladesh and their
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				service network shall be considered against the criteria. In such case an undertaking from such service providers or agreement between manufacturer and dealers / service providers should be submitted along with the bid.
12	Section V – Schedule of Requirements; Para B. (page 25)	Delivery to Consignees within 120 days from the date of issue of the Notification of Award (NOA) at the Consignee Location given below. High Commission of India H.No.1-3 Park Road, Baridhara, Dhaka, Bangladesh	Kindly confirm that dispatches can be made in batches and invoices / CRCs can be submitted accordingly.	It is hereby confirmed that the dispatches can be made in batches of suitable size (not less than 20 at a time), but the delivery of total quantity should be made within 120 days. It may be noted that the Invoices can only be submitted in max. 4 (four) parts only.
13	Section VI – Tender Forms; Form of Price Schedule – BoQ (to be filled online) (page 44)	<section-header><section-header></section-header></section-header>	The following clause should be included to each of the descriptions at the end of "Year-N": "or 1,00,000 Km., whichever is earlier"	No change.
14	Section VIII. Special Conditions of Contract; Clause GCC 27.1; Sub- Clause c) (page 68)	CMVR Compliance certification & all other tests on the vehicle required to verify compliance with the tender document for the complete homologated ambulance with all equipment and fitments loaded. These reports shall be obtained by the bidder from any of the testing agencies specified in CMVR, 1989 and the bidder shall bear all costs related to	Please clarify that medical equipment loading and electrical power consumption should be as per the type approval certificate because the homologating agencies don't under separate performance test of the medical equipment	It is to clarify that medical equipment loading and electrical power consumption shall be as per the type approval certificate.
15		the same. Inspection for verifying compliance shall be conducted by a committee formed by the purchaser	The part of the specification as mentioned under inverted comma should be removed for the specifications as specified at sl. No. (c) of GCC 27.1 at page 68 of the tender document. "with all equipment and fitments loaded. These	The text as under is being amended and the portion in inverted comas as mentioned below is deleted: "with all equipment and fitments loaded"

16	Section VIII. Special Conditions of Contract; Clause GCC 27.1; Sub- Clause a & b) (page 68)	 a) One prototype of the Ambulance to be introduced into operations must be approved by the committee constituted by the Purchaser before being taken up for serial production. All supplies are to be made as per the prototype finally approved by the purchaser b) This final approved prototype may be retained by the Supplier till the end as a reference and will be the last ambulance to be rolled out to complete the order. The 	reports shall be obtained by the bidder from any of the testing agencies specified in CMVR, 1989 and the bidder shall bear all costs related to the same" Because, CMVR agencies do not undertake testing of specifications for medical devices or customized testing as per any specification. The testing of the fully ambulance including the weight and electrical load capacity and as per the payout / specification of the tender would be covered under the CMVR testing agency homologation certificate. But, medical devices compliance must be verified based on the supporting documents of the respective notified bodies as per the applicable standard mentioned in the specification. Against GCC 27.1 b) at page 68 of the tender document, the successful bidder may be permitted to keep the prototype vehicle and not include it to the delivery batch, if it wishes so.	It is to clarify that the prototype vehicle should be included in the supply as the 109 th Ambulance.
17	Section VIII. Special Conditions of	complete the order. The purchaser reserves the right to ask for appropriate changes in the patient compartment layout if not found suitable The payment under this Contract shall be released by the Purchaser after due scrutiny, verification of the	Payment terms for MSME registered companies:	No change
	Contract; Clause GCC 16.1	Document submitted by the supplier. Payment shall be made by Electronic clearing systems (ECS) to the	Request for Indian MSME registered companies 1st payment milestone:	

	(
	(page 67)	Supplier's nominated bank account		
		within 60 days of submission of the	the Contract Price of the	
		claim along with supporting	Goods shall be paid upon	
		documents, as per payment	submission of Documents	
		milestones given below:	specified in GCC 13.1;	
		1 st payment milestone:	2nd payment milestone:	
		Seventy (70) percent of the	Five (05) percent of the	
		Contract Price of the Goods	Contract Price of the	
		shall be paid upon submission	Goods shall be paid upon	
		of Documents specified in	submission of Consignee	
		GCC 13.1;	Receipt Certificate (CRC)	
		2 nd payment milestone:	issued by an authorized	
		Thirty (30) percent of the	official of Govt. of	
		Contract Price of the Goods	Bangladesh.	
		shall be paid upon submission		
		of Consignee Receipt		
18		Certificate (CRC) issued by an	Against the tender terms	No change.
		authorized official of Govt. of		Ŭ Ŭ
		Bangladesh.		
			(a) Payments be released	
			within 15 days form	
			submission of bills	
			(b) 1 st milestone payment	
			amount be increased	
			to 90% of the invoice	
			value	
			(c) Provision of advance	
			payment against	
			submission of	
			equivalent amount of	
			bank guarantee be	
			considered.	
19			We request you to kindly	
			amend the payment terms	
			as under:	
			A. 30 % Mobilization	
			Advance against	
			equivalent amount Bank	
			Guarantee.	
			B. 60% on shipment and	
			submission Documents	
			specified in GCC 13.1.	
			C. 10% on acceptance	
			and receipt of goods .	
			D. 10% Bank Guarantee	
			to be provided for warranty	
			period of one year.	
20			Request clarification of	It is to clarify that the
			Consignee Receipt	CRC shall be construed
			Certificate (CRC).	as Acceptance Certificate
			Will it be construed as	and there shall not be
			Acceptance Certificate?	separate requirement of
			When will the CRC and	Acceptance Certificate.
			Acceptance Certificate be	The CRC shall be issued
			issued?	by the authorized official
				of High Commission of
			When will the goods be	India, Dhaka, Bangladesh
			accepted and acceptance	upon receipt / handover
L				

			certificate to that effect be issued by Purchaser to Supplier is also not mentioned in tender document and hence need clarity on exact timelines when balance 30% payment will be triggered. Timeline for payment of 30% of contract price is vague and amounts to clean credit payment terms. Request clarification on timelines for the balance	of Ambulance Please refer SCC of GCC Clause 16.1 for timelines for payment of both the milestones.
21	Section VIII. Special Conditions of Contract; Clause GCC 16.1 (page 67)	The payment under this Contract shall be released by the Purchaser after due scrutiny, verification of the Document submitted by the supplier. Payment shall be made by Electronic clearing systems (ECS) to the Supplier's nominated bank account within 60 days of submission of the claim along with supporting documents, as per payment milestones given below: 1st payment milestone: Seventy (70) percent of the Contract Price of the Goods shall be paid upon submission of Documents specified in GCC 13.1; 2nd payment milestone: Thirty (30) percent of the Contract Price of the Goods shall be paid upon submission of Consignee Receipt Certificate (CRC) issued by an authorized official of Govt. of Bangladesh.	 30% payment. 30% payment. Payment Terms are – payment will be released within 20 days of submission of claim with supporting documents as below: a) 1st 90% of contract price – within 20 days on submission of documents as mentioned under GCC / SCC 13.1 b) Balance 10% of contract price – within 20 days of submission of Consignee Receipt Certificate (CRC) issued by Indian High Commission in Bangladesh instead of Government of Bangladesh 	No change.
22	Section V – Schedule of Requirements; Para B. (page 25)	Delivery to Consignees within 120 days from the date of issue of the Notification of Award (NOA) at the Consignee Location given below. High Commission of India H.No.1-3 Park Road,	Considering the many import contents -Patient Handing and Medical Equipments the 120 days period is not realistically worked out same need to be min 180 days	No change.
23		Baridhara, Dhaka, Bangladesh	Please note that delivery time of 120 days is short for such large consignment, hence you are requested to provide at least 9 months	

24			We request you to kindly amend the delivery schedule from 120 days to	
			180 days from the date of	
			receipt of Mobilization	
25	Section V –	Delivery to Consignees within 120	advance payment. Kindly clarify on	It is to clarify as under:
25	Schedule of	days from the date of issue of the	"consignee location/	It is to clarify as under.
	Requirements;	Notification of Award (NOA) at the	consignee locations" and if	1. There is a single
	Para B.	Consignee Location given below.	there would an authorized official of Govt. of	consignee location for all the 109
	(page 25)	High Commission of India H.No.1-3 Park Road,	Bangladesh available at the consignee location	Ambulances which is at Dhaka.
	And	Baridhara, Dhaka,	mentioned as at sl. no. B	2. The CRC shall be
		Bangladesh	of page no. 25, to sign the	signed by the
	Section VIII.		CRC?	authorized official of
	Special Conditions of	The payment under this Contract shall		the High Commission of India
	Contract; Clause	be released by the Purchaser after		3. The Ambulances shall
	GCC 16.1	due scrutiny, verification of the		later be handed over
	<i>(</i> >	Document submitted by the supplier.		to authorized officials
	(page 67)	Payment shall be made by Electronic		of Govt. of
		clearing systems (ECS) to the Supplier's nominated bank account		Bangladesh by the High Commission of
		within 60 days of submission of the		India.
		claim along with supporting		
		documents, as per payment		The text "Govt. of
	A mad	milestones given below: 1 st payment milestone:		Bangladesh" is being replaced with "High
	And	1st payment milestone: Seventy (70) percent of the		Commission of India at
	Section VIII.	Contract Price of the Goods		Dhaka"
	Special	shall be paid upon submission		
	Conditions of	of Documents specified in		
	Contract; Clause	GCC 13.1; 2nd payment milestone:		
	GCC 29.3	2nd payment milestone: Thirty (30) percent of the		
	(page 68)	Contract Price of the Goods		
		shall be paid upon submission		
		of Consignee Receipt		
		Certificate (CRC) issued by an		
		authorized official of Govt. of Bangladesh.		
		The warranty period shall be one year		
		from the date of delivery of		
		Ambulances at Consignee Locations		

26	Section – IX Contract Forms; Acknowledgeme nt of Receipt of Goods (page 25)	<form><form><form><form><form></form></form></form></form></form>	Please clarify whom this document should be addressed? E-mail id be permitted as alternate contacts to Fax no.	It is to clarify that the document should be addressed to the Purchaser as mentioned in Section III – Bid Data Sheet; ITB 1.1 i.e. (Joint Secretary (DPA-III), Ministry of External Affairs, Govt. of India, Jawaharlal Nehru Bhawan, 23-D, Janpath, New Delhi – 110 011 It is clarify that e-mail id is permitted as alternate contact to fax. No.
27	Section VI – Tender Forms; Form of Price Schedule – BoQ (to be filled online) (page 44)	The BoQ as available on CPP Portal	"Electrical items" as mentioned in column number 2 should be deleted. The column numbers in the online format and the sample format in the technical bid (as at page 44) also does not match, although it has no effect on bidding.	The text 'Electrical Items' may please be ignored as it can't be deleted at this stage.
28	Section V – Schedule of Requirements; Technical Specifications of basic Life Support Ambulance (BLS); Para 6.4 (Diagnostic Equipment); Sub-para 2 & 3 (page 34)	 Automatic BP Monitor, Cuff Size 10 cm 66 cm. (A doppler type should operate accurately in the conditions of electrical interference and vibration specified above), may be certified as per Medical Device Directives (93/42/EEC) / USFDA. The device may be 12V DC operated with rechargeable battery. The devices may be wall / pole mounted type with accessory basket and not hand held or finger type. Both the device also can be offered as one integrated device. – 1 No. Oximeter, may be certified as per Medical Device Directives (93/42/EEC) / USFDA. The device may be 12V DC operated with rechargeable battery. The devices may be wall / pole mounted type with accessory basket and not 	Against the published specification at sl. no. (2 & 3) of sl. no. 6.4 at page 34 of the tender document please confirm that all the devices which can run on on-board 12 V DC power supply of the ambulance may be permitted. Because, any requirement to convert of the 12 V DC on-board power supply to the power requirement of the device would be part of the scope of the supply of the bidder	It is to clarify that all the devices which can run on on-board 12 V DC power supply, can use the power supply of the ambulance, provided it meets the power requirement of the devices. Also please refer to AIS- 125 (Part-I) for more clarification.

		hand hald or finger type. Dath		
		hand held or finger type. Both		
		the device also can be offered		
		as one integrated device -1 No		
29	Section V – Schedule of Requirements; Technical Specifications of basic Life Support Ambulance (BLS); Para 3.5.2 (Squad / Attendant Seat); Sub-para 3.5.2.1 (page 31)	Additionally there may be two more rear mounted foldable seats for the squads / attendants on the co-driver side in the patient cabin identical to that of the Doctor / Paramedic / EMT seat as above	Please clarify word "Maybe". Against the published specification at sl. no. (3.5.2.1) at page 31, if clear floor space is required in the attendant seat bay then the seats should be single pivot base mounted on swivel base or fixed bench type seats may be considered.	It is to clarify that the Squad / Attendant Seat may be single pivot base mounted on swivel base or fixed bench type.
			Because the rear wall mounting at this positions in a monocoque vehicle would intrude to the passing space as well as leg space for the occupants since the patient stretcher would be in front.	
30	Section V – Schedule of Requirements; Technical Specifications of basic Life Support Ambulance (BLS); Para 2 (Vehicle Characteristics); Sub-para 2.1 (page 26)	Base Vehicle: The Ambulance should be either of CMVR designated testing authority approved built on either monocoque vehicle or 'M' category chassis. The fully built-up Ambulance must be certified as per AIS-125 (Part- 1).	Against the sl. no. 2.1 of the tender specification at page 26, the bidder would submit the tender with BS- VI homologation certificate and the successful bidder would submit the variant approval for BS-IV only after receiving the notification of award and submit the same to the tendering authority before effecting the dispatch. Because as per the prevailing emission norms of the country the CMVR agencies won't take up any variant approval without a confirmed export requirement.	 It is to clarify as under: (a) at the time of bid submission, bidders are required to provide compliance to the requirement stated in the para 2.1; (b) Upon award of contract, the successful bidder shall be required to submit approval certificate of the fully built-up Ambulance from CMVR designated testing authority, as per AIS-125 (part-1), at the time of offering prototype of Ambulance for approval.
31	Section V – Schedule of Requirements; Technical Specifications of basic Life	The patient compartment should be made from joint-less sandwich panels with outer and inner surfaces made from a minimum 1.5 mm thick, white dyed glass fiber laminate with high standard gel coat layer based on	Outer Panel of 1mm GI Sheet to be allowed. We provide rolled Stretched Panel for the Vehicle outer shell.	The following text is being added at the end of the para: The rolled GI and FRP panels of appropriate

32	Support Ambulance (BLS); Para 3.2.2 (In case of chassis-based vehicles); sub- para 3.2.2.3 (page 27)	isophthalic acid with UV stabilizer	FRP (3mm thick) to be allowed for inner & # 8211; FRP is more resistant to discoloration, and is non-permeable surface as per AIS125 Kindly amend Ambulance on Chassis frame basis with rolled GI welded panel, instead of sandwich panel	thickness are also acceptable subject to warranty on body including the paint and corrosion for the entire 5 years. External body structure made with steel shall comply with the technical specification as at sl. no. 5.4.
33	Section V – Schedule of Requirements; Technical Specifications of basic Life Support Ambulance (BLS); Para 3.2.2 (In case of chassis-based vehicles); sub- para 3.2.2.6 (page 27)	The joining as referred above should be done by vacuum pressing and dried at minimum 30 Tons/meter ³ pressure. Panels manually made with weight pressing won't be accepted	FRP pasted on plywood with Sealant application to provide good strength	The following text is being added at the end of the para: In case patient compartment is built using rolled GI / FRP panel, the appropriate joining method may be used. But, FRP panels shall be manufactured and assembled in ISO- 9001 & ISO-14001 certified facilities.
34	Section V – Schedule of Requirements; Technical Specifications of basic Life Support Ambulance (BLS); Para 3.2.2 (In case of chassis-based vehicles); sub- para 3.2.2.10 (page 28)	The floor should have reinforcements for receiving and fastening the complete structure to the vehicle chassis as well as the other floor- mounted components The finished floor of the patient compartment except of the wheel hump areas may be seamless and in one single level without any ramps / slopes / steps etc. from the rear-entry door aperture inwards the patient compartment. Any slopes / inclinations / steps to achieve the floor height / stretcher loading height won't be accepted immaterial of such construction having type approved by any of the type approval agencies. Side view of the patient compartment interior with the factual floor details if not available with the copy of the type approval certificate must be submitted separately by the bidder with the technical bid. There may not be any entrapments (immaterial of any type of sealing) whatsoever on the floor or walls to access any part of the base vehicle peripherals from inside the patient compartment. Top view of the the factual floor details if not available with the factual floor details if not available with the	Please amend the clause to "The floor should have reinforcements for receiving and fastening the complete structure to the vehicle chassis as well as the other floor-mounted components The finished floor of the patient compartment except of the wheel hump areas may be seamless and in one single level with/ without any ramps / slopes / steps etc. from the rear- entry door aperture inwards the patient compartment. Any slopes / inclinations / steps to achieve the floor height / stretcher loading height will be accepted immaterial of such construction having type approved by any of the type approval agencies. Side view of the patient compartment interior with the factual floor details if not available with the copy	It is to clarify that ramps for auto loading of Stretcher is allowed. Further the specification for loading ramp with stretcher should not be construed as ramp on the floor. The ambulance floor should be constructed in one horizontal level except the wheel humps. No ramp or steps on the floor would be permitted, even if such vehicles are type approved under AIS- 125.

		the copy of the type approval certificate must be submitted	of the type approval certificate must be	
		separately by the bidder with the technical bid.	submitted separately by the bidder with the technical bid. There may	
			not be any entrapments (immaterial of any type of sealing) whatsoever on	
			the floor or walls to access any part of the base	
			vehicle peripherals from inside the patient	
			compartment. Top view of the patient compartment interior with the factual	
			floor details if not available with the copy of the type	
			approval certificate must be submitted separately by	
			the bidder with the technical bid", as	
			fabricators design as per their space saving and	
35			management concept. Ramps for Auto loading Stretcher may please be	
			allowed.	
36	Section V – Schedule of	The rear doors should be similar in construction to the other structural	"Concealed Finish" may please be removed.	The para is being amended as under:
	Requirements; Technical	elements and should be provided with hinges in completely concealed finish	With our hinges design	"The rear doors should
	Specifications of basic Life Support	so that when the door is closed it is not possible to open the fastening hinges from outside from any direction with	(unconcealed), We provide a 270 degree opening door, which is a	be similar in construction to the other structural
	Ambulance (BLS); Para	any type of tool	more desirable feature. (Photograph attached)	elements and should be provided with hinges,
	3.2.2 (In case of chassis-based			preferably in completely concealed finish so that
	vehicles); sub- para 3.2.2.15			when the door is closed it is not possible to open the fastening
	(page 28)			hinges from outside from any direction with any type of tool"
37	Section V – Schedule of	The doors should be locked at their fully open position. A handle should be	"flush" or "flushed" is specific design, may kindly	The text as under is being deleted.
	Requirements; Technical Specifications of	provided in unobstructed location inside the doorway. The door should have flush pull latch to allow opening	be removed.	"On releasing the handle, it should be
	basic Life Support	from inside. It should be possible to open the door from inside by simply		flushed with the outer surface of the door"
	Ambulance (BLS); Para 3.2.2 (In case of	pulling the latch even if the door is locked form outside with the keys		

				,
	chassis-based	The door should be provided with a		
	vehicles); sub-	retractable handle to open it from the		
	para 3.2.2.16	outside surface of the door. On		
	and 3.2.2.17	releasing the handle, it should be		
		flushed with the outer surface of the		
	(page 28)	door. When the key is not engaged		
		there must be an integrated aperture		
		to close the key slot so that there is no		
		ingress of any liquid or dust to the		
		inside of the lock assembly. The lock		
		must have twin locking points (dual		
		lock system for passenger vehicle use)		
		at both the ends vertically (top and		
		bottom) operated / actuated by the one		
		handle. The complete lock assembly		
		with the integrated handle should be		
		surface integrated into the construction		
		without any outside projecting or		
		protruding on the surface on both the		
		internal and external sides.		
38	Section V –	The waste water tank should be	Please amend the clause	No change.
50	Schedule of	mounted below the base vehicle	to "The waste water tank	
	Requirements;	chassis / body frame with an easy	should be mounted below/	
	Technical	operating valve to drain the waste	or above the base vehicle	
	Specifications of	1 0		
	basic Life	water at any designated place	chassis / body frame	
			with an easy operating	
	Support		valve to drain the waste	
	Ambulance		water at any designated	
	(BLS); Para		place".	
	3.7.6		Decement if it is history	
	(Reason: if it is below	
	(page 31)		chassis. Chances of	
20	Section V –	The embulance shall have medical	damage is high.	
39	Schedule of	The ambulance shall have medical	Please note that stretcher	It is to clarify that the
		oxygen system capable of storing and	is required to follow AIS-	bidders are required to
	Requirements;	supplying minimum two 47L water	125 standards which are	ascertain the requirement
	Technical	capacity high-pressure medical	Indian Standards and	of medical oxygen system
	Specifications of	oxygen cylinders manufactured as per	Oxygen System to follow	applicable in Bangladesh.
	basic Life	Bangladesh National Standards. The	Bangladesh National	
	Support	facility provided in the Ambulance may	Standards. Please note	
	Ambulance	be for cylinders fitted with valves as	that this may lead to	
	(BLS); Para	per Bangladesh National Standards.	conflict. Kindly let know	
	4.1.1		the Bangladesh National	
	(Standards	
	(page 32)			
40	Section V –	In case of monocoque vans all the	Please amend the clause	No change
	Schedule of	external electrical components light	to "In case of monocoque	
	Requirements;	front emergency light, side and rear	vans all the external	
	Technical	flashers as well as white lights should	electrical components light	
	Specifications of	be mounted on UV protected ABS	front emergency light, side	
	basic Life	spoolers on front, rear and lateral	and rear flashers as well	
	Support	sides, so that the vehicle body is	as white lights should be	
	Ambulance	protected from multiple tampering to	mounted on UV protected	
	(BLS); Para 5.4	fix the individual components	ABS spoolers/ Aluminum	
			spoolers on front, rear	
	(page 33)		and lateral sides, so that	
			the vehicle body is	
			protected from multiple	
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			tomporing to fix the	[]
			tampering to fix the individual components", as	
			the same would provide	
			better durability.	
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41	Section V –	Main Stretcher / Undercarriage (as per	In AIS 125 (Part 1) - the	The following
	Schedule of	AIS-125 (Part 1) Made up of aluminium with minimum one	material Alluminium is not	amendment is being
	Requirements; Technical		mandatory Similarly the	made.
	Specifications of	intermediate position and all the 4 main wheels having 200 mm. in	manufacturing method of Mattress - Thermos	The text "Aluminum" is
	basic Life	diameter. The folding mechanism may	welded is not specified	being replaced with
	Support	be pneumatic piston based and not	welded is not specified	"Aluminum/Stainless
	Ambulance	mechanical stud types. The scope of	it is proposed to have AIS	Steel"
	(BLS); Para 6.1	supply must include thermos welded	125 (Part 1) certified	
	(220), 1 and 011	mattress, foldable infusion pole. The	Stretcher in any of the	
	(page 34)	stretcher may be provided with loading	materials Alluminium /	
		platform permitting single point of	Stainless Steel or Mild	
		impact loading and unloading- 1 No.	Steel, the mattress	
		-	manufacturing method	
			need not to be mentioned	
42			Please amend the clause	
			to "Main Stretcher /	
			Undercarriage (as per	
			AIS-125 (Part 1) Made up of aluminium/mild steel	
			with minimum one	
			intermediate position and	
			all the 4 main wheels	
			having at least 100 mm. in	
			diameter. The folding	
			mechanism may be	
			pneumatic piston based /	
			mechanical stud types.	
			The scope of supply must	
			include thermos welded	
			/detachable mattress,	
			foldable infusion pole. The	
			stretcher may be provided with loading platform	
			permitting single point of	
			impact loading and	
			unloading– 1 No".	
43	Section VII.		There is no definition of	The definition of
	General		Related Services. Need	"related services" are
	Conditions of		clarity on definition of	being added at sub-
	Contract; Clause		Related Services and what	para (m) of GCC Clause
	1.1 (Definitions)		services are included and	1.1 as under:
	(2222 50)		excluded from definition of	"veleted consists "
	(page 50)		Related Services.	"related services"
			Here, as mentioned	means the comprehensive
			above, definition of	warranty services,
			Related Services is not	comprehensive
			mentioned. What are the	maintenance services
			obligations of Supplier is	of ambulance base
			also not clear and hence,	vehicle and logistics
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			at what point Supplier's obligations will be fulfilled and when complete payment will be made by tendering authority to Supplier is also not clear.	services such as transportation, unloading, insurance, and storage as required to deliver ambulances at final destination"
			Request clarification on the above	Please refer to Para 8 of Technical Specifications under Section V – Schedule of Requirements and SCC and GCC Clause 25.1, 26.1 and 29 for clarity on service obligation of supplier.
				The service obligations shall be fulfilled during various stages of execution of contract and till completion of comprehensive maintenance services for 4 years after expiry of warranty period of one year.
44	Section V – Schedule of Requirements; Para C (Terms of Delivery) (page 25)	CIF - final destination (including unloading and shifting of goods till the Consignee Location)	INCOTERM CIF mentioned for delivery at Consignee location is a wrong INCOTERM. It should not be CIF but should be DDP incoterm as delivery is till Consignee location in Dhaka, Bangladesh.	There is no change in Terms of Delivery. Further, it is to clarify that the supplier shall make necessary arrangements for custom clearance and transportation from port of destination to the consignee location.
			Request suitable clarification.	
45	Section VII. General Conditions of Contract; Clause 27.2 & 27.3 (Inspections & Tests) (page 59-60)	The inspections and tests may be conducted on the premises of the Supplier or its Subcontractor, at point of delivery, and/or at the Goods' final destination. Subject to GCC Sub- Clause 27.3, if conducted on the premises of the Supplier or its Subcontractor, all reasonable facilities and assistance including access to drawings and production data, shall be	Exactly where inspection will happen in India or in Bangladesh? At testing agency or any other location? Will it include location of TML? How many members of committee will visit? For how many days visit will be there? Who will bear	Please refer to the General Conditions of Contract (GCC) Clause 27 and Special Conditions of Contract (SCC) of GCC 27.1
		furnished to the inspectors at no charge to the Purchaser. The Purchaser or its designated	their costs of travelling (if by air – economy class or business class), visa, accommodation, local	
		representative shall be entitled to attend the tests and/or inspections referred to in GCC Sub-Clause 27.2, provided that the Purchaser bears all	travelling, food and refreshment expenses? How many inspections will happen – will it be only	
		of its own costs and expenses incurred	one for prototype or there	

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		in connection with such attendance	will be another	
		including, but not limited to, all	inspection/s for other	
		traveling and board and lodging	vehicles under bulk	
		expenses	production order (BPO)?	
			Where such other	
			inspection/s will happen?	
			Who will bear all the costs	
			like travelling, visa,	
			accommodation,	
			refreshment, food, etc?	
			When acceptance	
			certificate will be issued?	
			When CRC receipt will be	
			issued? Will CRC be	
			considered as acceptance	
			certificate by Purchaser?	
			Is homologation required?	
			Who is responsible for	
			homologation? Who will	
			bear the cost for	
			homologation? What	
			reports or certifications are	
			required to be obtained	
			under CMVR, 1989? What	
			inspections and tests will	
			be conducted? Till what	
			stage Purchaser's	
			committee is authorize to	
			request or ask for changes	
			in patient's compartment,	
			if not found suitable?	
			Request clarity on all	
			above points .	
46	Section VII.	The proceeds of the Performance	Whether such recovery	It is to clarify that
	General	Security shall be payable to the	from performance security	reasonable opportunity, in
	Conditions of	Purchaser as compensation for any	will happen without	writing, shall be given for
	Contract; Clause	loss resulting from the Supplier's	providing chance of	recovery / rectification of
	18.2	failure to complete its obligations	rectification of its error /	supplier's failure to
	(Performance	under the Contract.	additional grace days to	complete its obligations
	Security)		Supplier and with or	under the contract, before
	eccounty)		without advance written	forfeiture of performance
	(page 56)		intimation to the Supplier.	security.
	(20.90.00)			coounty.
			Here, as mentioned	The definition of related
			above, there is no clarity	services has already
			on definition of Related	been added under GCC
			Services and all	Clause 1.1.
			obligations of Supplier	Please refer to the GCC
			under the tender contract,	Clause 18.4 regarding
			exactly when refund of	timelines for release of
			performance security will	performance security.
			be triggered is unclear.	-
			Whether performance	
			security will be returned	
			within 28 days or 60 days	
			of completion of Supplier's	
1 1			obligation is also not clear.	

47	Section VII. General Conditions of Contract; Clause 17.1 (Taxes and Duties) (page 55)	The Supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted Goods to the Purchaser, except for customs duty payable in Bangladesh	Please clarify who would pay for the custom duty, government levies, etc. for delivery of Ambulances at Bangladesh. Supplier to bear all taxes, duties, levies, license fees till destination in Dhaka, Bangladesh. Request exemption from all Bangladesh Taxes and Duties as the billing is in India and the currency for these taxes & duties will be in local currency. Also, the Taxes and Duties might change anytime by	Please refer to the GCC Clause 17.1. It is to clarify that the customs duty exemption certificate shall be provided up to the time, Dispatch Clearance Certificate (DCC) is issued. It is to clarify that bidders shall have to quote prices exclusive of taxes, as may be applicable in India and any such taxes as applicable at the time of supply / invoicing shall
			the Govt of Bangladesh which might have adverse effect on the pricing & cost of the supplier.	be paid by the Purchaser.
49	Section VII. General Conditions of Contract; Clause 25 (Insurance) (page 59)	Unless otherwise specified in the SCC, the Goods supplied under the Contract shall be fully insured against loss or damage incidental to manufacture or acquisition, transportation, storage, and delivery, in accordance with the applicable Incoterms or in the manner specified in the SCC	Supplier's obligation to insure goods at 110% of CIP value of goods up to 3 months beyond the date of shipment on "All Risks" basis including war and strikes showing Purchaser as beneficiary till destination in Dhaka,	Please refer to the Clause 25 of GCC and GCC 25.1 of SCC.
	Section VIII. Special Conditions of Contract; GCC 25.1 (page 67)	The insurance shall be in an amount equal to 110 percent of the CIP value of the Goods up to 3 months beyond the date of shipment, on an "All Risks" basis, including war risks and strikes showing purchaser as Beneficiary.	Bangladesh	
50	Section-II Instructions to Bidders; para 19.1	The bidders are required to deposit a non-refundable tender fee at the time of bid submission as specified in the BDS	When will the Bid Security amount Rs.5900/- (inclusive of GST) be refunded. Request timeline.	Please refer to the para 19.1 of Instructions to Bidders. It is clarify that the Tender Fee is non-refundable.
51	Section V – Schedule of Requirements; Technical Specifications of	The patient compartment must be provided with engine driven air conditioning system of adequate capacity matching to the total heat load of the patient compartment when	Air conditioning should be both in Patient and Driver Cabins	It is to clarify that the requirements given in Technical Specifications are minimum requirements and as such

52	basic Life Support Ambulance (BLS); Para 3.2.2 (In case of chassis-based vehicles); sub- para 3.8.1 (page 32)	fully occupied and the patient loaded	AC in Patient and Drivers Cabin. Tender condition of AC only in patient compartment might skew specs towards a particular manufacturer.	AC in Driver's Cabin is not required. However, in case the Ambulance quoted by a bidder has AC in Driver's cabin as 'default' it shall be accepted.
53	Section V – Schedule of Requirements; Technical Specifications of basic Life Support Ambulance (BLS); Para 3.2.1.1 (page 27)	Complete interior paneling of the sidewalls, both sides of the partition wall between the patient cabin and driver cabin, roof (of both patient and driver cabin) & back door panels should be made from Polymethyl Methacrylate – Acrylonitrile Butadiene Styrene (PAA ABS) Sheets of 4 mm thickness ensuring that at no point of finished panels including corners the thickness is less than 2 mm	ABS sheet composition: ABS sheet with the desired properties is ok to ask but need not to limit by mentioning PMMA ABS - it will limit the scope to select and use the particular material grade Please amend the clause to "Complete interior paneling of the sidewalls, both sides of the partition wall between the patient cabin and driver cabin, roof (of both patient and driver cabin) & back door panels should be made from Polymethyl Methacrylate – Acrylonitrile Butadiene Styrene (PAA ABS)/ Fiber Reinforced Plastic (FRP) Sheets of 4 mm thickness ensuring that at no point of finished panels including corners the thickness is less than 2 mm", as FRP is readily available, economical and equally durable.	The suggestion is acceptable. The following amendment is being made: The text "Polymethyl Methacrylate – Acrylonitrile Butadiene Styrene (PAA ABS) Sheets" is being replaced with "Polymethyl Methacrylate – Acrylonitrile Butadiene Styrene (PAA ABS) Sheets / FRP Panel"
55			Request to keep both options: ABS/FRP Panels Request both the options of FRP & ABS instead of only ABS. Reason : Repair / rework is easier on FRP panels. The thickness of the panels will be 4 mm thickness. Tender condition of only ABS specs will suit & favor the specification towards a	

			particular manufacturer.	
56	Section V – Schedule of Requirements; Technical Specifications of basic Life Support Ambulance (BLS); Para 3.2.1.2 (page 27)	The PMMA ABS sheets in semi-gloss / matt finish should be of high impact resistant and stiff ABS with a top layer of high gloss, stress cracking resistant PMMA. The ABS sheets should be co- extruded and UV Protected and should not be from recycled ABS sheets. The heat resistance of the sheets measured based on ISO 306B should be 94°C to 100°C	Please amend the clause to "The PMMA ABS/FRP sheets in semi-gloss / matt finish should be of high impact resistant and stiff ABS/FRP with a top layer of high gloss, stress cracking resistant PMMA. The ABS/FRP sheets should be co-extruded and UV Protected and should not be from recycled ABS/FRP sheets. The heat resistance of the sheets measured based on ISO 306B should be 94°C to 100°C", as FRP is readily available, economical and equally durable. Request to keep both options : ABS/FRP Panels The FRP panels will be painted in semi-gloss / matt finish. Also FRP will not crack. The strength of the FRP panels are more than that of ABS PMMA ABS PMMA is costly material and not easily available in market, we can propose alternate material FRP with similar specifications Tender condition of only ABS specs will suit & favor the specification towards a particular manufacturer.	The suggestion is acceptable. The following amendment is being made: The text "PIMA ABS Sheet" is being replaced with "PIMA ABS Sheet / FRP Panel"
58	Section V – Schedule of Requirements; Technical Specifications of basic Life Support Ambulance (BLS); Para 3.2.1.3 (page 27)	The complete interior should be edgeless and suitable for easy cleaning / scientific fumigation / treatment of disinfectants. The panels must be suitably formed using the appropriate ABS processing technology so as to match to the contour of the vehicle and looks aesthetically pleasing	Please amend the clause to "The complete interior should be edgeless and suitable for easy cleaning / scientific fumigation / treatment of disinfectants. The panels must be suitably formed using the appropriate ABS/FRP processing technology so as to match to the contour of the vehicle and looks	The suggestion is acceptable. The following amendment is being made: The text "ABS" is being replaced with "ABS/FRP"

			aesthetically pleasing"., as FRP is readily available, economical and equally durable.	
59			Request to keep both options : ABS/FRP Panels In FRP we can produce it without any edges which will be suitable for easy cleaning / scientific fumigation / treatment of disinfectants, and will also give good looks as all the panels will be as one piece Tender condition of only ABS specs will suit & favor the specification towards a	
60	Section V – Schedule of Requirements; Technical Specifications of basic Life Support Ambulance (BLS); Para 3.2.1.4 (page 27)	At least one out of the three panels (among the left, right and roof) should be produced as a single panel without joints either along the length or the width of the panels. The rest of the panels should be produced with not more than one joint each along either the length or the width	particular manufacturer.If joints are allowed in 2panels out of 3 - then whyit was asked to have 1panel without joint - jointless panel construction ispossible in Box Typeconstructions not inMonoqouePanel Van - as panel vansare manufactured withstamped panel which havemany counturs in itsprofile - the interiors ofAmbulance need to madein accordance of Van bodywhich is possible onlywith few joints.Considering theManufacturing feasibility Itisrequested - that minimumpossible joints to beallowed - one in eachdirection (length /horizontal and width /vertical) - It is alsosuggested that the jointsto be engineered andprepared in such amanner that it provide theproper sealing and smoothfinishing	It is to clarify that joints should be minimal so as to provide the proper sealing and smooth finishing. In case of ABS panels maximum one joint is permitted each of the interior panels.

61	Section V – Schedule of Requirements; Technical Specifications of basic Life Support Ambulance (BLS); Para 3.2.1.5	Flat-panel ABS sheets bend and glued / riveted / fixed to the structure of the base vehicle won't be accepted	Request to keep both options : ABS/FRP Panels Single piece FRP panels which will not show any joints in the final product. Tender condition of only ABS specs will suit & favor the specification towards a particular manufacturer. Request to keep both options : ABS/FRP Panels Mechanical fastening is required for positive locking of panels	The suggestion is acceptable. Please refer to amendments proposed in bid documents as per sl no. 53-59 above. The suggestion is acceptable. The following amendment is being made: The text "ABS" is being replaced with "ABS/FRP"
	(page 27)			The following texts are added at the end of the para. "In case of FRP paneling, mechanical fastening of panels are permissible, but all such structural fasteners should be properly camouflaged."
63	Section V – Schedule of Requirements; Technical Specifications of basic Life Support Ambulance (BLS); Para 3.2.1.7 (page 27)	The joint of one panel to the other must be congruently engineered so that all the joints are hermetically sealed, functionally hygienic and protected from any ingress of liquids and any other medical secretions of any kind. The joints should be finished in such a way so that these appear aesthetically appealing.	Clause No looks to be a mistake - it should be 3.2.1.7 instead of 5.2.1.7 Request to keep both options : ABS/FRP Panels Single piece FRP panels which will not show any joints in the final product and will be aesthetically appealing. Tender condition of only ABS specs will suit & favor the specification towards a particular manufacturer.	The suggestion is acceptable. The para sr. no. 5.2.1.7. (page no. 27) may please be read as 3.2.1.7.
64	Section V – Schedule of Requirements; Technical Specifications of basic Life	All the visible and outer exposed surfaces of complete internal furniture should be produced with tooled up ABS	Please amend the clause to "All the visible and outer exposed surfaces of complete internal furniture should be produced with tooled up	The following amendment is being made: The text "tooled up ABS" is being replaced
65	Support Ambulance (BLS); Para 3.4.4	Dage 25	ABS/Stainless steel", as steel is more strong. Request to keep Tooled up ABS / Pasted Sunmica	with "tooled ABS/ Pasted Sunmica". In case of Sunmica clad Furniture as an

	corners. The surface of Sunmica must be covered under warranty and CMC against any chipping, peeling and cracking. The wash basin joints with the top of the
	furniture should be hermetically sealed and covered under warranty for the complete 5 years."
Schedule of Requirements; Technical Specifications of basic Life Ambulance (BLS); Para 3.4.11 (page 30) Khe right side top end. The overhead rack should also be produced from the same grade of materials as the patient compartment interior panels using suitable tools and processes ensuring that the overhead rack is one piece component without any sharp edges. (BLS); Para 3.4.11	e amend the clause ere should be an ead rack on the right side top end. The ead rack should also oduced from the grade of materials patient artment interior s using suitable tools rocesses ensuringThe following amendment is being made:The following amendment is being made:amendment is being made:The text "right side" is being replaced with "right or left side"The text "one piece' is being replaced with "not more than two"
67 Section V – Doctor / EMT / Paramedic Seating Please to "At to "	e amend the clause the head end of the batient stretcher the ance should have a base- ted foldable base Doctor seat", as the will help in savingThe following amendment is being made:The text "rear- mounted" is being replaced with "rear/base- mounted"
68 Section V – Terms of Delivery INCO Schedule of Requirements; CIF - final destination (including vehicle)	TERM to be DDP d of CIF , as the es will get shipped d through Benapole-

13	Section V – Schedule of Requirements; Technical Specifications of basic Life Support Ambulance	Dimensional Parameters: The patient compartment shall provide a minimum of 8.75m ³ space while complying with the following: Length: Minimum 3.0 meters(3000 mm)	deviation of up to 5% from the dimensions required.	Note: The dimensions given are minimum requirements and lower dimensions up to 5% shall be acceptable.
72	Ambulance (BLS); Para 2.3 (page 26) Section V –	Patient Compartment Interior	Current emission norm in Bangladesh does not require BS-4, and BS-3 vehicle can ensure lesser service related issues. Can this clause include BS-3 also. Kindly requesting for a	No change. The following text are
71	Section V – Schedule of Requirements; Technical Specifications of basic Life Support	Emission Norms: BS-IV	Please note that BS-IV emission norms based vehicles have been suspended and only BS-VI emission norms based vehicles are manufactured now.	The Ambulances to be supplied to Bangladesh are required to meet BS- IV emission norms
70	Section V – Schedule of Requirements; Technical Specifications of basic Life Support Ambulance (BLS); Para 1.3 (page 26)	Documents required towards submission of bids must be uploaded online Certified "AIS-125 (Part-1)": Ambulance vehicle at the time of delivery must be certified as per "AIS- 125 (Part-1)" as well as any specific provisions stated hereunder in this section. The ambulance manufacturer / supplier shall furnish to the purchaser citing this specification an authenticated certification and label that certifies Ambulance and equipment complying with this specification and applicable amendments (if any) in effect on the date of manufacture.	as our suppliers are operating with limited capacity due to current Covid-19 situation. Kindly requesting additional time of 30 more days. Please advise if ambulance model with "AIS 053 certification: is eligible.	Please refer to para sr. no. 1.3 of Technical Specifications. It is to clarify that the Ambulance vehicle must be certified as per AIS- 125 (Part-1) Further any fully built ambulance variant in M class, BS-IV emission norms type approved as per CMVR before the gazette notification of AIS-125 would be accepted. But in such cases all the additional requirements for patient compartment including floor height, illumination, air conditioning performance and electrical safety as well as the electrical load requirements, interiors fitment sharp edges etc. must be certified as per AIS-125 from CMVR certified agencies.
69	Section-I Notice Inviting e- Tenders (NIT); para 10	•		No change.

	(BLS); Para 3.1	Width: Minimum 1.6 meters(1600 mm)	
	(page 27)		
74	(BLS); Para 3.1 (page 27) Section VIII. Special Conditions of Contract; GCC 12 (additional clause 12.2) (page 66)	 Height: Minimum 1.7 meters (1700 mm) Add as a new Clause 12.2 of the GCC (a) The supplier shall provide free service at the site, including repairing/replacement /configuration required, if any, during a warranty period for one year and maintenance period for next four years, from the date of delivery of Ambulances at Consignee Locations (b) Warranty and maintenance services shall be repaired free maintenance services shall be rorovided every quarter or at the running of 10,000 km, whichever is earlier. The vehicle shall be repaired free of cost as an when required (d) In case of accidental damage of Vehicle, the Workshop shall coordinate and assist in claim settlement with Insurance Company (e) Repairing/rectification/replacem ent of parts/configuration shall be effected by the supplier within a reasonable time actually required to do so which in no case shall be more than 10 days. 	can
		actually required to do so which in no case shall be more than	
		 (g) If the Supplier fails to act with requisite promptness and thereby entails avoidable loss to the purchaser/consignee, it shall be liable to suitable action as deemed fit during the operative warranty period, and recovery of losses so incurred from the proceeds of 	

		performance security.		
75	Section VIII. Special Conditions of Contract; Clause GCC 16.1 (page 67)	The payment under this Contract shall be released by the Purchaser after due scrutiny, verification of the Document submitted by the supplier. Payment shall be made by Electronic clearing systems (ECS) to the Supplier's nominated bank account within 60 days of submission of the claim along with supporting documents, as per payment milestones given below: 1st payment milestone: Seventy (70) percent of the Contract Price of the Goods shall be paid upon submission of Documents specified in GCC 13.1; 2nd payment milestone: Thirty (30) percent of the Contract Price of the Goods shall be paid upon submission of Consignee Receipt Certificate (CRC) issued by an authorized official of Govt. of Bangladesh.	Will the payment for Comprehensive Maintenance Services be paid in advance or on a yearly basis. Can this be paid locally in Bangladesh to our authorized dealer.	It is to clarify as under: 1. The payment terms for comprehensive maintenance services shall be provided in the work order for comprehensive maintenance services to be issued every year. 2. The payment of comprehensive maintenance services shall be released to the successful bidder (contractor) in Indian Rupees.
76	Section-III Bid Data Sheet (BDS); ITB 37.1 (page 22) And Section VIII. Special Conditions of Contract; Clause GCC 18.1 (page 67)	The Performance Security shall be for an amount equivalent to 3% of the contract value, valid up to 60 days beyond completion of all contractual obligations including the warranty period of one year. The Performance Security shall be in the form of a Bank Guarantee in name of "Joint Secretary - DPA-III, Ministry of External Affairs, New Delhi". Within 15 days after the Supplier's receipt of Notification of Award of work, the Supplier shall furnish Performance Security to the Purchaser for an amount of 3% of the contract value, valid up to 60 days beyond completion of all contractual obligations including warranty period of one year	Please reconfirm if the Performance Security is required only till 60 days from expiry of warranty and does not need to cover the period of Comprehensive Maintenance Services	It is to confirm that the performance security submitted by the successful bidder need not cover period of Comprehensive Maintenance Services. It is to further clarify that prior to expiry of warranty period of one year, the work order for comprehensive maintenance services shall be issued for next year and the supplier shall be required to submit separate performance security equivalent to 3% of order value valid for the period of 14 months. The similar provision shall be made in work order for year 3, 4 & 5.
77	Section VII. General Conditions of Contract; Clause	Unless otherwise specified in the SCC, if the Supplier is a joint venture, or consortium, all of the parties shall be jointly and severally liable to the	Considering the volume of Work and execution challenges of this project , there should be allowance	It is to clarify that the Joint Venture or Consortium is not permitted.

Joint Venture / Consortium not permitted Joint Venture / Consortium not permitted It is to clarify that the supplied Ambulances as under: 78 Section IV – Evaluation and Qualification The bidder must have satisfactorily supplied Ambulances as under: As Mobile Medical Units are also equivalent to Ambulances and even It is to clarify that the Mobile Medical Units shall be considered Criteria: para 2 (i) at least 88 Ambulances since last have more scope of work equivalent to		6 (Joint Venture or Consortium) (page 53) And Section VIII. Special Conditions of Contract; Clause GCC 8.1 (page 65)	Purchaser for the fulfillment of the provisions of the Contract and shall designate one party to act as a leader with authority to bind the joint venture or consortium. The composition or the constitution of the joint venture or, consortium, shall not be altered without the prior consent of the Purchaser	for Consortium of upto 3 Members / Partners for smooth and better execution of the project	
Evaluation and Qualificationsupplied Ambulances as under:are also equivalent to Ambulances and evenMobile Medical Units shall be considered					
d)5 (five) completed financial years and up to the due date of opening of bids to Private Healthcare Institutions / Govt. Healthcare Programmes; ORthan ambulance.Ambulances.d)The text "Ambulances.d)Govt. Healthcare Programmes; OR	78	Evaluation and Qualification Criteria; para 2. d)	The bidder must have satisfactorily supplied Ambulances as under: (i) at least 88 Ambulances since last 5 (five) completed financial years and up to the due date of opening of bids to Private Healthcare Institutions / Govt. Healthcare Programmes; OR (ii) at least 66 Ambulances since last 4 (four) completed financial years and up to the due date of opening of bids to Private Healthcare Institutions / Govt. Healthcare Programmes; OR (iii) at least 44 Ambulances since last 3 (three) completed financial years and up to the due date of opening of bids to Private Healthcare Institutions / Govt. Healthcare Programmes; OR (iv) at least 55 Ambulances since last 7 (Seven) completed financial years and up to the due date of opening of bids to Govt. Healthcare Programmes; OR (iv) at least 55 Ambulances since last 7 (Seven) completed financial years and up to the due date of opening of bids to Govt. Healthcare Programmes; OR (iv) at least 55 Ambulances since last 7 (Seven) completed financial years and up to the due date of opening of bids to Govt. Healthcare Programmes; The details must be given in the Proforma for Performance Statement as per the format given in Section VI: Tender Forms of the Tender Document. The bidder must submit documentary evidence in support of their claim like a copy of the contract, purchase order, invoice, and Client /	are also equivalent to Ambulances and even have more scope of work than ambulance. Hence, We request you to kindly modify the requirement for Experience of vendors should be supply of Ambulance/Mobile Medical Units . The bidder must have satisfactorily supplied Ambulances/Mobile Medical Units as under: (i) at least 88 Ambulances/Mobile Medical Units since last 5 (five) completed financial years and up to the due date of opening of bids to Private Healthcare Institutions / Govt. Healthcare Programmes; OR (ii) at least 66 Ambulances/Mobile Medical Units since last 4 (four) completed financial years and up to the due date of opening of bids to Private Healthcare Institutions / Govt. Healthcare Programmes; OR (ii) at least 66 Ambulances/Mobile Medical Units since last 4 (four) completed financial years and up to the due date of opening of bids to Private Healthcare Institutions / Govt. Healthcare Programmes; OR (iii) at least 44 Ambulances/Mobile Medical Units since last 3	Mobile Medical Units shall be considered equivalent to Ambulances. The text "Ambulances" may be read as "Ambulances / Mobile

			years and up to the due	
			date of opening of bids to Private Healthcare	
			Institutions / Govt.	
			Healthcare Programmes;	
			OR	
			(iv) at least 55	
			Ambulances/Mobile	
			Medical Units since last 7	
			(Seven) completed	
			financial years and up to	
			the due date of opening of	
			bids to Govt. Healthcare	
			Programmes;	
79	Section-II.	The successful bidder will appoint an	We also bring to your kind	The names of agencies
	Instructions to	internationally certified Registered	attention that in clause 12	included in the para are
	Bidders; Para	Chartered Engineer or Agency,viz.	the agencies name	suggestive only and there
	12.1	TUV, SGS, Llyods, etc. The successful	mentioned are not having	may be more such
		bidder will be required to furnish the	agencies like	internationally certified
	(page 10)	Certificate from the Registered	CIRT(MoRTH), ARAI /	Registered Chartered
		Chartered Engineer or Agency	ICAT/ NTRAX (DHI) etc.	Engineer or Agency.
		certifying the items supplied and their	kindly include the same	, , , , , , , , , , , , , , , , , , ,
		specifications are in compliance with	, ,	
		the requirement of the Tender/Supply		
		Order issued by the purchaser. The		
		cost incurred for the hiring of a		
		Chartered Engineer or Agency will be		
		borne by the supplier		
80			It is requested that there	No change.
			should be criteria for	3
			Ambulance manufacture's	
			manufacturing capabilities	
			validated / accredited by	
			Indian national agencies	
			which will help in faster	
			execution of Project with	
			Quality Ambulances	
81			Please note that the	No change
			bidder with certifications	3
			like ISO 9001 – Quality	
			Management System, ISO	
			14001- Environmental	
			Management System and	
			ISO 13485 Quality	
			Management System-	
			Medical Devices is likely to	
			give a more robust product	
82			Kindly confirm whether the	The registration of
			seller is responsible to get	vehicles shall be
			the Ambulances registered	facilitated by Indian
			with the Transport	Embassy at Dhaka.
			Authorities or relevant	Supplier's local dealer or
			authorities.	service facility may be
83			Registration of Vehicles:	required to provide
			There is not much	necessary assistance
			mentioned regarding the	while registering vehicles.
			Registration of Vehicles.	the regiotoring verificion.
			We consider as	A new para no. 9 is being
		Daga 21		renew para no. 5 is being

	[]		
		department will be	added at the end of
		responsible for the	Technical Specifications
		Registration of the	under Section V:
		Ambulance and	Schedule of
		Ambulances will be	Requirements, as below:
		invoiced to -:	
		High Commission of India	9. Other Services:
		H.No.1-3 Park Road,	
		Baridhara, Dhaka,	
		Bangladesh	9.1 The supplier shall
			make necessary
			arrangements for
			custom clearance and
			transportation from port
			of destination to the
			consignee location.
			9.2 While, registration
			of vehicles in
			Bangladesh shall be
			facilitated by Indian
			embassy in Dhaka.
			However, supplier's
			local dealer / service
			facility shall be required
			to provide necessary
			assistance to end user
			for registration of
			vehicles.
			9.3 All the certifications
			must be issued by
			accredited national or
			international notified
			bodies as per the
			respective standards.
			respective standards.
			9.4 The supplier shall
			provide necessary
			support while handing
			over of Ambulances by
			High Commission of
			India to end users
			including space for safe
			parking of Ambulances
			till the time Ambulances
			are handed over to
			officials of Govt. of
			Bangladesh
			It is to clouify that the
			It is to clarify that the
			Ambulances shall be
			Invoiced in name of
			Purchaser (i.e. Joint
			Secretary (DPA-III),
			Ministry of External
			Affairs, Govt. of India,
L			Jawaharlal Nehru
		•	

			Bhawan, 23-D, Janpath, New Delhi – 110 011) and consigned in name of High Commission of India H.No.1-3 Park Road, Baridhara, Dhaka, Bangladesh.
84	Section-I Notice Inviting Tenders; para sr. no. 4 (page 2)	Interested Bidders may freely download the Tender Document from the websites i.e. https://eprocure.gov.in/eprocure/app starting from 18:00 hours on 01/01/2021.The Tender Document can also be downloaded from MEA's website http://www.mea.gov.in.	 Due to administrative reasons, the NIT / Tender Document could only be uploaded on CPP Portal late evening of 01/01/2021, and consequently, the CPP Portal accepted latest time for publication & availability of download of Tender Document w.e.f. 9:00 hrs. on 02/01/2021. Hence, the facility to download the Tender Document could be started from 09:10 hrs. on 01/01/2021 instead of from 18:00 hrs. on 01/01/2021. The date and time as above are being ratified.
85	Section-I Notice Inviting Tenders; para sr. no. 11 (page 2) And Section-III Bid Data Sheet (BDS) of ITB 23.1 (page 22)	The Technical Bids will be opened at 15:00 hours on 22/01/2021 on the CPP Portal The date and time for Technical Bid opening is 1500 Hrs. on 22/01/2021	 The time and for Technical Bid Opening is being amended to 1800 Hrs. on 22/01/2021

*the bold contents, if any are the amendments (**Amendment no. 1**) against the respective paras of Bid Document. **The referred amendments shall be applicable to all relevant Sections of the Bid.**